



BUSINESS PROFILE

Sand Creek Post & Beam, Inc.

Owner(s): Len Dickinson and Jule Goeller

Location: Wayne, Nebraska

County: Wayne

Program Contact:

Jeff Christensen, Business Loan Specialist

Northeast Nebraska Economic Develop. Dist.(NENEDD)

111 S 1st Street

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Business: Sand Creek Post & Beam, Inc. is a manufacturer of traditional wood post and beam barn and out building kits with its current facilities in Wayne. While getting started, Sand Creek developed their designs in-house and have hired students from Wayne State College's CAD Program. Over the last four years, Sand Creek has emerged as one of the leading companies in this industry. Sand Creek has successfully completed its planning, market testing and start-up phases; and is in a rapidly growing phase, poised to confidently move forward and build on its successes. In 2008 Sand Creek expanded both its plant facility and office in Wayne, Nebraska, for a total \$875,000 expansion project. With so much growth they are now bursting at the seams, ready to move forward for the next surge of growth.

Micro Program(s) Assistance: NENEDD staff provided technical assistance and help with their start-up financing package.

Impact: The expanded plant capacity in Wayne will allow production to better keep pace with Sand Creek's quickly growing sales, allow Sand Creek to add to its network dealers, explore new marketing avenues, and target sales in areas that are as yet untapped. The acquisition of funds will be used to assist Sand Creek as they enjoy the healthy growth of a successful company. At the time Sand Creek started in 2004 they had 3 employees. They now have 13 Nebraska employees and five in Georgia. This project is being proposed to create an additional nine FTE positions in Nebraska. The expansion project also includes purchasing and renovating an office building to expand the corporate office headquarters as they have also outgrown their office space.

To maintain and increase their market share, future plans include building a large plant in Georgia to replace the current smaller one, a possible plant in the San Antonio, Texas area, followed by a fourth plant at a strategic location in the western part of the US. These locations all correspond to thriving Sand Creek dealerships in which a strong local market has been developed.